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## 【广交会故事】萨拉德：广交会助力尼泊尔企业拓展全球商机

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新华网广州5月8日电（陈雪莹 关锦恒）手工艺品、纺织品、芳香草、铜制的家居用品……在第125届中国进出口商品交易会（简称“广交会”）上，尼泊尔参展商积极寻求合作机会，以此拓宽全球市场。

“广交会不仅促进尼泊尔和中国的双边合作，更为全球的采购商和供应商提供了见面和洽谈的机会。”尼泊尔工商与供应部贸易出口促进中心执行主任萨拉德·比克拉姆·拉纳（Sarad Bickram Rana）说。



尼泊尔工商与供应部贸易出口促进中心执行主任萨拉德接受采访。新华网发（林晓蕾 摄）

“对于采购商来说，在广交会进行商务合作更方便。”萨拉德说，种类繁多的展品让他停不下步伐。

据商务部亚洲司2019年2月发布的《中国尼泊尔经贸合作简况》，2018年，中国与尼泊尔双边贸易额11.0亿美元；其中，中国对尼泊尔出口10.8亿美元，同比增长11.5%。

如何进一步促进两国贸易合作？萨拉德介绍，贸易和出口促进协会将邀请尼泊尔的企业多参加中国的展会，如广交会；同时积极引进国外投资。

随着“一带一路”倡议的推进，中国和尼泊尔的关系越来越紧密，中国企业及投资者到尼泊尔投资的规模也在不断增长。

“尼泊尔是一带一路沿线国家，我们希望在水力发电和其他形式的能源发电、家电制造，尤其是电动汽车、农业机械化和出口等领域获得更多中国的投资。”萨拉德说。



Xinhua Guangzhou, May 8 (Chen Sheyin Guan Jinheng) handicrafts, textiles, aromatic grass, copper household goods ... in the 125th China Import and Export Fair ("Canton Fair"), Nepalese exhibitors actively sought opportunities for cooperation as a means of broadening the global market.

"Canton Fair not only promotes bilateral cooperation between Nepal and China, but more global buyers and suppliers provide opportunities to meet and negotiate. Sarad Bickram Rana, executive director of the Trade and Export Promotion Centre of the Ministry of Commerce, Industry and Supplies of Nepal", said.

For buyers, business cooperation at the Canton Fair is more convenient. He said the wide variety of exhibits kept him from stopping the pace.

According to the "China Nepal Economic and trade cooperation profile" released by the Asia Department of the Ministry of Commerce in February 2019, China and Nepal have 1.1 billion of dollars in bilateral trade in 2018, of which China exported \$1.08 billion to Nepal, an increase of 11.5% year-on-year.

How can trade cooperation between the two countries be further promoted?

Mr. Rana said that the trade and Export Promotion Centre will invite Nepalese enterprises to participate in more exhibitions in China, such as Canton Fair, and actively introduce foreign investment.

As the Belt and Road initiative progresses, China and Nepal are getting closer, and the size of Chinese companies and investors investing in Nepal is growing.

"Nepal is a country along the belt and road, and we want to get more investment from China in hydropower and other forms of energy generation, home appliance manufacturing, especially electric vehicles, agricultural mechanization and exports," he said.